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Total No. of Questions : 18

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BHMCT (Sem.-4)
PRINCIPLES OF MANAGEMENT
Subject Code : BH-210
M.Code : 14548

Time : 3 Hrs.

Max. Marks : 30

INSTRUCTION TO CANDIDATES

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying 2½ (Two and Half) marks each and students have to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION-A

Describe in brief :

1. LRP
2. Forecasting
3. Span of control
4. Policy
5. Goal
6. Upward communication
7. Top level management
8. Organisation culture
9. Staffing
10. Line organisation

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SECTION-B

11. Discuss the various levels of management in an organisation.
12. Explain the need for control. What are the requirements of effective control?
13. Elucidate the various barriers to effective communication in an organisation
14. Explain the concept of decentralisation. How can decentralisation be made effective?
15. Define planning. Differentiate between Strategic and tactical planning.

SECTION-C

16. What is meant by MBO? Explain its benefits and limitations.
17. Elaborate on the steps that can be taken for making an organisation effective.
18. Discuss with the help of a flow chart the various steps of control process.

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**BHMCT (AICTE) (Sem.-4)
PRINCIPLES OF MANAGEMENT**

Subject Code : BH-210

M.Code : 14548

Date of Examination : 11-07-22

Time : 3 Hrs.

Max. Marks : 30

INSTRUCTION TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying 2½ (Two and Half) marks each and students have to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION-A

1. Write brief :

- a) Span of management
- b) Management by objectives (MBO)
- c) What are the functions of management?
- d) Decision making
- e) Production management
- f) Organizational Chart
- g) Upward communication
- h) Centralization
- i) Co-ordination
- j) Define Top Level Management.

SECTION-B

2. Define Management. Describe its main characteristics.
3. Define planning. Differentiate between strategic and tactical planning.
4. Explain the decision-making process. Discuss various types of decisions.
5. What is organisation? Describe the objectives and steps in organisation process.
6. What is the purpose of budgeting? Discuss various types of budgets.

SECTION-C

7. What is meant by MBO? Explain its benefits and limitations.
8. Elaborately explain the concept of marketing management.
9. 'Management is considered to be an art as well as science'. Justify the statement with suitable examples.



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BHMCT (Sem.-4)
PRINCIPLES OF MANAGEMENT
Subject Code : BH-210
M.Code : 14548

Date of Examination : 21-05-2024

Time : 3 Hrs.

Max. Marks : 30

INSTRUCTION TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
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3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION-A

1. Answer briefly :

- a) What is financial management?
- b) What is meant by co-ordination?
- c) What is centralization?
- d) Pen down the social responsibilities of management.
- e) Pen down the need for control.
- f) What is MBO?
- g) What is meant by directing?
- h) What is meant by control by exception?
- i) What are the limitations of planning?
- j) Pen down the line and staff relationship.

SECTION-B

2. Pen down the decision making process.
3. Discuss the principles of organizing.
4. Pen down the functions of management.
5. Discuss the techniques of direction.
6. Discuss the basic control process.

SECTION-C

7. Discuss the various types of plans and principles of planning.
8. Define management and pen down the evolution of management.
9. Pen down the techniques and principles of controlling.

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**BHMCT (Sem.-4)
PRINCIPLES OF MANAGEMENT**

Subject Code : BH-210

M.Code : 14548

Date of Examination: 22-05-2025

Time : 3 Hrs.

Max. Marks : 30

INSTRUCTION TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying 2½, (Two and Half) marks each and students have to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION-A

1. Write brief:

- a) What is Management?
- b) What is Decision making?
- c) What is MBO?
- d) What is Operational management?
- e) What is Role of a Manager?
- f) What is Delegation of Authority?
- g) What is span of management?
- h) Differentiate between centralization and decentralization.
- i) What is unity of command?
- j) What is Co-ordination?

SECTION - B

2. Pen down the various functions of management.
3. Discuss the various forms of organization structure.
4. Differentiate between direct control and preventing control.
5. Pen down the flow of communication.
6. Discuss the process of decision making.

SECTION - C

7. What is controlling? Discuss the various techniques of controlling.
8. Discuss the different types of plans and planning process.
9. Discuss the evolution of a management thought.

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